



Hopeful Futures CIC
School 360, Sugar House Lane
Stratford, London, E15 2QS
E: hello@hopefulfutures.net
T: 07832 249764



www.hopefulfutures.net



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Job Description: Fundraising Lead

Fundraising Lead Job Summary

We are an innovative and dynamic community interest company based in the London Borough of Newham. Our mission is to create opportunities for autistic people, those with learning disabilities, and their families to thrive in local communities.

We're looking for an ambitious fundraiser to successfully implement key objectives within our five-year fundraising strategy to enable our community projects to thrive and grow. The successful candidate will be able to work independently with a proactive attitude, as well as working collaboratively within the wider team.

We look for staff who share our value base of LIGHT: Love, Integrity, Gentleness, High expectations and Time.

This Role

This is a part-time role, 3 days (22.5 hours) per week.

It will be offered as a permanent contract. Full-time equivalent annual salary: £37,000 - £40,000 offered on a pro rata basis.

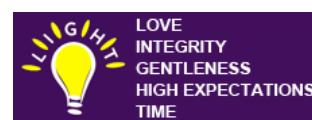
This is a hybrid role with one day per week at our office address of School 360, E15 2QS. The other two days can be worked from home and/or for community visits as needed across the London Borough of Newham.

Please note that all job offers are subject to a satisfactory DBS check and references.

Prospective candidates must have the right to work in the UK.

We are passionate about creating a diverse workforce and particularly encourage applications from candidates of the global majority.

We welcome applicants of all faiths or none and have a robust equality and diversity policy with a zero-tolerance approach to any form of discrimination. Irrespective of faith background, applicants should be sympathetic to the Christian ethos of the organisation.





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About the Projects You Will be Fundraising For

Wave: We're All Valued Equally

For the past four years we have run Wave Little Ilford: an inclusive Christian worship event, 9-10 times per year, which is run with people who have learning disabilities. We set this up in partnership with the charity [Wave for Change](#)

Our Wave Little Ilford group has been growing, and our members asked for an evening group where they could explore their Christian faith further. In October 2024, Wave Connect was born; an evening group where adults with learning disabilities meet for bible study, prayer and fellowship.

There is now a pressing need for us to start a Wave Kids event. Due to our Wave Little Ilford group growing, we had to make this a 16+ service, but there is now a need locally for parents of children with learning disabilities who would like to come together for inclusive worship services. This will be a key fundraising priority.

Family Support

Our family support project currently runs a weekly parent support group in Manor Park called PoEM 'Parents of Empowering Minds'. We are looking to expand our parent support work to include the recruitment of a family support worker to run advisory service/s and new parent wellbeing initiatives. You will be at the forefront of helping us to fundraise for the development of this project.

Friendship Hub & Joy Hub

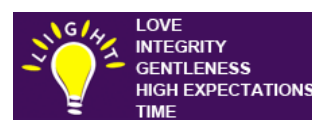
These will be two brand new projects starting in September 2025 thanks to funding from the National Lottery. Joy Hub is all about 'how much fun can we possibly have in our community?' This project brings adults with learning disabilities together for a weekly friendship group where they decide on monthly activities and outings that they want to do in their local community.

Art Group & Art Hub

We run a weekly Art Group in partnership with the charity [East London Textile Arts](#)

This is a mixed ability group where artists with and without learning disabilities come together to work on heritage themed projects. This group is in need of funding to enable its longevity.

Thanks to funding from the National Lottery we are starting a new Art Hub project at [Rosetta Arts](#) in June 2025. This will see us supporting autistic artists and artists who





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have a learning disability developing their artwork into sellable products and raising their profiles as individual artists.

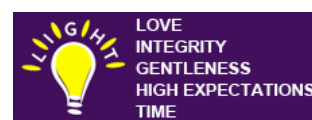
Additional Information

At Hopeful Futures CIC we also run person centred support & a supported living service as well as professional training & consultancy. Please see our website for more information about the range of work we do: [Hopeful Futures](http://www.hopefulfutures.net)

We need future fundraising activities to support our core costs through unrestricted avenues so that we can continue to build a financially resilient organisation that can continue to grow and thrive.

Fundraising Lead Responsibilities and Duties

- Lead on the implementation of our five-year fundraising strategy
- In year one, generate £100,000 through fundraising activities via specified KPI measures that align with our fundraising strategy
- Develop and maintain a small trust mailing programme to engage smaller grant funders
- Identify and maintain suitable trust and foundation funders, submitting high-quality applications to those that align with our long-term vision and priorities
- Implement a rolling grant calendar to ensure continuity of funding
- Act as the main point of contact for trust and foundations, providing written reports evidencing outcomes
- Develop a newsletter sign-up campaign
- Grow our monthly giving programme
- Run a peer-to-peer fundraising campaign, encouraging supporters to host their own fundraising initiatives
- Organise a yearly community fundraising event
- Secure London Marathon charity places and recruit individuals for skydives, obstacle races and endurance challenges
- Launch our 10th Anniversary fundraising event in 2026
- Partner with local venues to host fundraising events, such as comedy nights or charity auctions
- Identify and engage potential major donors capable of gifting £5,000+
- Develop a corporate sponsorship programme
- Host exclusive donor cultivation events
- Keep up to date with and follow Hopeful Futures policies and procedures via Atlas





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- Work closely with all Hopeful Futures team members, attending team meetings and staff functions
- Complete and attend all mandatory and specialist training activities (online and face to face)
- Engage in regular individual supervision to enable reflective practice
- Engage in yearly appraisal, to identify personal and professional goals as well as review of performance
- Regularly read and keep up to date with all work-related correspondence, responding promptly
- Safeguard the people we support, following our safeguarding policy and procedures at all times
- Respect and uphold the people we support's rights at all times, always promoting their right to privacy, dignity and choice

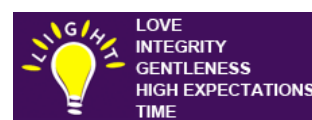
This list is not exhaustive and from time to time you may be required to undertake additional duties.

Supervisory Structure:

Your line manager is our Managing Director. This role has no line management responsibilities.

Person Specification

Qualification/Skill	Desirable	Essential
3-5 years' experience as a fundraiser		✓
A successful track record in trust and foundations, securing grants of £20,000+		✓
Experience of leading successful fundraising initiatives		✓
Experience in successfully organising community fundraising events	✓	
Experience in managing monthly giving programmes and newsletter sign-up campaigns	✓	





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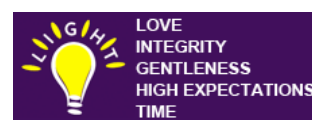


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Qualification/Skill	Desirable	Essential
Experience working with major donors and corporate partnerships	✓	
A relevant undergraduate degree	✓	
Excellent communication skills, both verbal and written		✓
Strong persuasive negotiating skills		✓
Resilience and motivation to overcome initial negative responses		✓
A positive, proactive and 'can do' attitude that inspires others		✓
Strong organisational skills with the ability to take the initiative and work independently		✓
Professional or personal experience of learning disabilities and/or autism	✓	
Ability to understand and follow policies and procedures		✓
Good understanding of safeguarding processes for children & vulnerable adults or a willingness to learn		✓
Demonstration of personal value base being in line with Hopeful Futures values of LIGHT: Love, Integrity, Gentleness, High expectations, Time		✓
A neurodivergent affirming attitude		✓





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Qualification/Skill	Desirable	Essential
Respect for those who may hold different beliefs, priorities and needs to your own with the ability to work as part of a dynamic team		✓
Honest, reliable, trustworthy, responsible, organised and an excellent time keeper		✓
Good IT skills		✓
Ability to develop positive working relationships with colleagues, volunteers, external stakeholders, the people we support and their families		✓
An ability and willingness to continually reflect on practice and to respond positively to constructive feedback		✓
Passionate about Hopeful Futures vision and projects		✓

Employee Benefits

- We provide high quality training & a robust induction process to settle you into your role
- Enhanced maternity & adoption leave scheme
- 28 days annual leave FTE increasing by 1 day for each year of continuous service (up to 33 days)
- An additional day off for your birthday
- We are a recognised disability confident employer
- We have an Enhanced Employee Assistance Programme with access to free counselling and other wellbeing services
- Ability to join the Blue Light Card Scheme which provides members with thousands of amazing discounts online and on the high street across categories such as holidays, cars, days out, fashion, gifts, insurance, phones and many more

